



EDFIS/C/042/2020  
13<sup>th</sup> April 2020

**All Investment Firms**  
**All Trust Service Providers**  
Manama  
Kingdom of Bahrain

Dear Sir/Madam,

**Webinar on Principles and Practices of Real Estate Valuation in the Financial Services Sector**

The CBB would like to inform you that the Real Estate Regulatory Authority (RERA) has in cooperation with the Royal Institute of Chartered Surveyors (RICS) organised a series of courses for the employees of financial institutions whose responsibilities include real estate related transactions and employees who are involved in the review of valuation reports issued by real estate valuers. This is to ensure that the valuation of real estate assets of financial institutions is conducted accurately and in accordance with the Bahrain Valuation Standards (BVS) which are based on the International Valuation Standards (IVS).

In this respect, the first course in the series on the topic of “Principles and Practices of Real Estate Valuation in the Financial Services Sector” will be held in association with the Bahrain Institute of Banking and Finance (BIBF) in English language, through a webinar on 21<sup>st</sup> of April 2020, from 9:00 AM until 4:00 PM (see course details attached).

For those licensees wishes to participate in the above webinar, kindly contact the BIBF at [realestate@bibf.com](mailto:realestate@bibf.com). BIBF shall then provide registered participants with further details on the webinar.

Yours sincerely,

**Abdul Rahman Al Baker**



# Course for Bankers / Financial Institutions

Course plan, divided into 4 modules

## Module 1 - Introduction to RERA's newly introduced Bahrain Valuation Standard (BVS) and process

- Motivation for the new standard and process
- The main components of the standard and where to find it online
- The focus on ethics and professional standards
- The qualification process for valuers

## Module 2 - Introduction to the 7-tier Valuation Framework

- Types of amounts (value, price, cost & worth)
- Types of properties
- Purposes of valuation
- Premises of Value
- Basis of Value
- The 3 Valuation Approaches
- The 5 Valuation methods

## Module 3 - Residential and Commercial valuation 5 methods of valuation

- Introducing Method 1: Comparative method (Theory and examples)
- Introducing Method 2: Investment method (Theory and examples)
- Touching upon the advanced Methods 3, 4 and 5: Residual, DRC, Profits (Only the main idea)

## Module 4 - Best practices for procuring Registered Valuers services

- How to select the appropriate valuer
- What to expect in a compliant report?
- Best practices in reviewing valuation reports